

Sales Advisor

This is a very special opportunity to get in on the ground-floor of the US launch of a strong, dynamic, fashion-forward British business as it takes on the US market.

As a Hotel Chocolat Sales Advisor you are called to:

- Actively contribute to the team's success in establishing one of the first US retail locations for British cocoa grower and chocolatier, Hotel Chocolat
- Participate in initiatives to improve sales, profitability, customer experience, risk management, brand optimization and staff development

Your Role:

- Act as a brand ambassador
- Proactively generate sales through merchandising and selling techniques
- Perform all retail operations with a commitment to accuracy and best practices
- Develop and share your knowledge of Hotel Chocolat competencies, ethics, philosophies and best-practices
- Impress guests with your knowledge, enthusiasm and commitment to customer service
- Maintain a beautiful inviting store environment, in which our guests are encouraged to linger and learn about our products, company and brand
- Cultivate and share your chocolate knowledge and passion for the brand in every guest encounter
- Learn about, grow and engage in the success of the overall US business

Our perfect candidate:

- Is passionate about a career in prestige retail, and may already have some experience
- Thrives in a dynamic environment
- Exudes enthusiasm, confidence, professionalism and commitment to the business' success
- Is team-oriented
- Demonstrates the desire and ability to learn
- Truly believes in the power of exceptional customer service and chocolate

If you are interested in applying for a position within one of our new stores, please forward a copy of your resume a cover letter to people@hotelchocolat.com